

# Guillaume Delore

Freelance Software Engineer · Based in Europe · €450/day (monthly contracts)

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## PROFILE

Full-stack software engineer specializing in Next.js, TypeScript, Node.js and AI integration. I ship SaaS products end to end, with experience in cloud automation, web scraping, and AI-assisted data collection and aggregation.

## SKILLS

**Languages & Frameworks:** JavaScript, TypeScript, Next.js, Node.js, Python, TailwindCSS, Zustand, Chakra UI, Shadcn UI, Radix UI

**Infrastructure:** AWS, Docker, Turborepo, Cloudflare, Vercel, Railway

**Data & APIs:** GraphQL, SQL, Zod, PostgreSQL, Neon, Supabase, Prisma, Meilisearch, PostGIS, Pinecone, pgvector

**Automation & AI:** Puppeteer, Playwright, Openai, Claude Code, Cursor, Open Code, OpenRouter, ScrapingBee, Bright Data, LangChain

**Product:** Product Management, UX/UI Design, Stripe, Polar.sh, Clerk, PostHog, Google Stitch, Semrush, Ahrefs

## EXPERIENCE

### Founder — Almazlabs

2024 – Present

#### Outcomes:

- Succeed in retraining as a software engineer.
- Built a small, focused set of side projects, including [lecarburant.fr](http://lecarburant.fr).
- Launched [builderbrew.com](http://builderbrew.com), a niche job aggregator and media about Series A/B/C startups in the US.

#### Mid 2025 – Mid 2026

- Narrowed the niche further, pivoting toward a media-oriented product beyond hiring alone.
- Evaluated side ideas as they emerged and prioritized the most promising ones to build.

#### Mid 2024 – Mid 2025

- Built Softwarehiring.com, a niche vertical hiring platform for American companies willing to hire EU-based software engineers.
- Pivoted to a narrower product scope to match available resources.

#### Early 2024

- Self-directed retraining as a software engineer; explored product ideas around data, automation, and SaaS; chose to build a product in the hiring and recruitment industry.

### Co-Investor — Hospitality / Real Estate

2023 – 2023

- Explored a co-investment (\$500k–\$1M) with a partner for a small hotel, B&B, or farm in Portugal, Montenegro, and Poland.
- Explored monetization options including homemade products, hospitality, and outdoor activities.
- Outcome: Did not proceed with investment due to high local regulation.

### Co-Founder — Grabbit

Jan 2023 – Apr 2023

- Built an MVP of an online shopping app with React Native, integrating the Unit.co virtual cards SDK.

### Community Manager & Investor — Cryptocurrency — Lendflare & Kaspa

2021 – 2023

- Community manager for Lendflare (Curve/Convex lending); documentation and smart contract reviews.
- Early community member/investor in Kaspa (KAS).
- Outcome: 25x net total realized return without insider info or reserved allocation.

### Credit Analyst — Société Générale CIB, Warsaw, Poland

Dec 2020 – Jun 2021

- Analyzed corporate clients' finances and assessed credit requests; second rotation of the graduate program.

### Data Analyst / Internal Auditor — Société Générale CIB, Hamburg, Germany

Dec 2019 – Dec 2020

- Internal audit of banking activities (DACH & NL) and regulatory data analysis; first rotation of the graduate program.

### Software Engineering Intern — French Ministry of Defense, Paris

Apr 2019 – Sep 2019

### Solutions Architect Intern — SNEF Connect, Lyon

Jul 2017 – Sep 2017

### Data Science Intern — Mines-Telecom Institute, Paris

Jun 2017 – Jul 2017

## EDUCATION

### Master's Degree — National Institute of Telecommunications (Telecom SudParis), France

Sep 2016 – Sep 2019

Major in applied mathematics and statistics; coursework included stochastic finance, machine learning, and signal processing. Master's exchange at the Technical University of Munich, Germany (Apr 2018 – Sep 2018).

